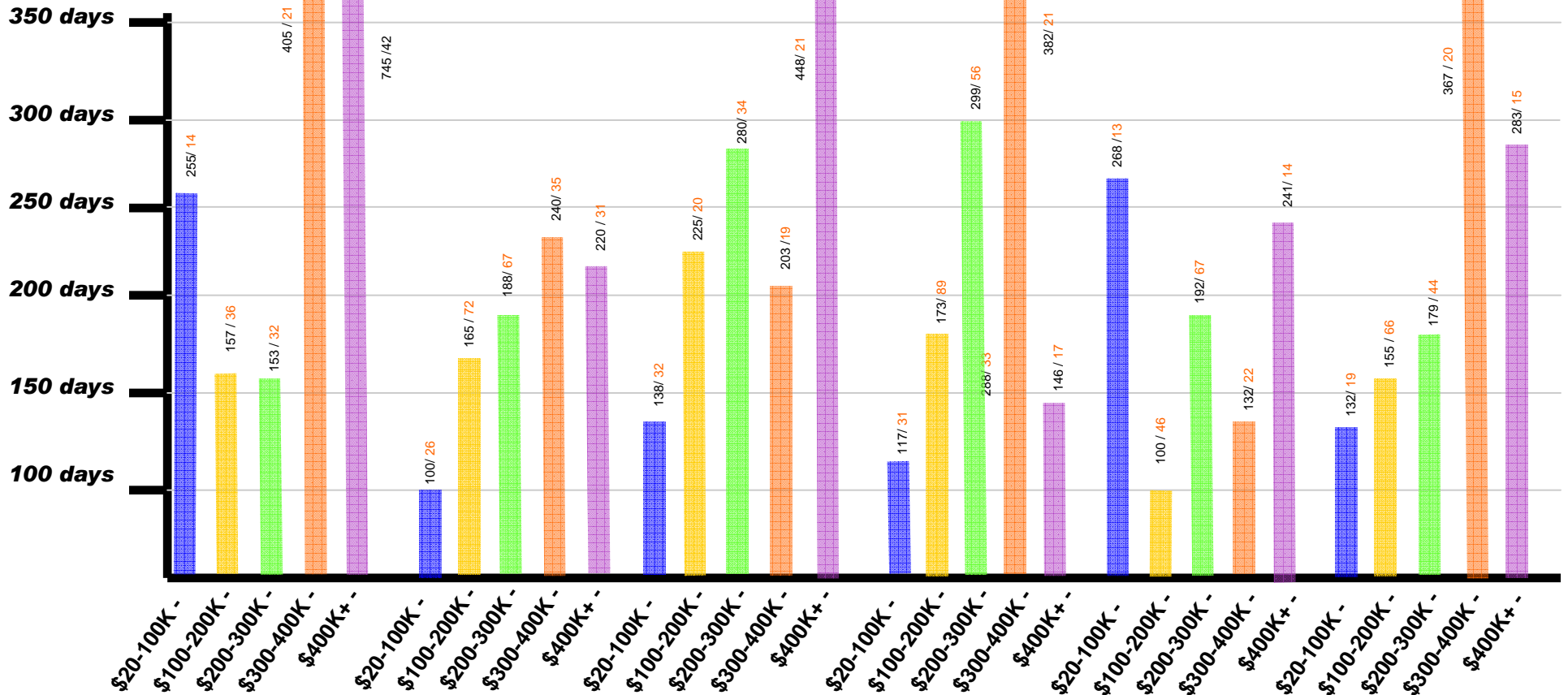


Days on Market (DOM)

I've changed the Days On Market (DOM) report for 2010 to better reflect the market areas that I do most of my business within. Keep in mind that the data for this report comes from the Multilist service and many agents like to "game" the system by re-listing their listings every few months to get a new MLS number. Therefore, some homes that appear to have sold quickly may have been on the market (many times at a higher price) for a long time, but sold quickly when they were re-listed with a new price. Still, this is a good report to help the reader get a feel for the amount of inventory that is in each price band and how fast it is moving. I decided to put the high-end cut-off at \$400K, since there are relatively fewer houses up in that price range and they have not been selling quickly. For charts of trend data, see the [Real Estate Market Charts Page](#). **Last updated—10/02/2010**



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